EASY KEY TO IOT



AUGUSTO TITO Senior BDM – West Europe Italy & Malta

2025



OUR manufacturing facility

TELTONIKA

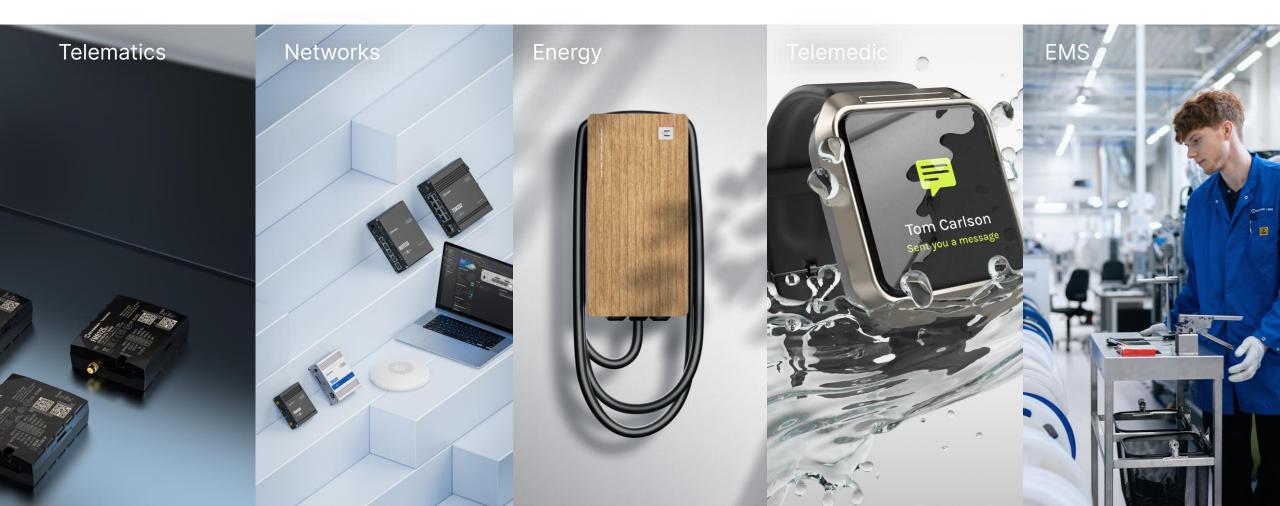
11,000 m² manufacturing area

8 SMT lines & 100 + robots 1N

1M monthly manufacturing capacity

« TELTONIKA IOT GROUP







GLOBAL PRESENCE

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One of the leading manufacturers of IoT solutions in the world





TELTONIKA HIGH-TECH HILL

- PCB plant
- Plastic and mechanical components plant
- Semiconductor manufacturing facility





WE ARE RECOGNIZED

TOP3 CELLULAR IOT GATEWAY PROVIDER IN THE WORLD



OVER 1 MILLION DEVICES DEPLOYED IN 2023



310+ PRODUCT CERTIFICATES & CUSTOM CERTIFICATES AVAILABLE







ROUTERS 5G / 4G / Ethernet & Wireless / Outdoor



M O D E M S 2G / 4G / 5G



GATEWAYS 5G / 4G / NB-IoT / Serial interfaces



ACCESS POINTS

Wi-Fi 5 / PoE-in / Fast roaming / Wireless Mesh



PoE+ / Managed / Ethernet



R M S

Remote Management IoT Platform



Feature/Product	RUT200/RUT241	RUT260	RUT361	RUT901/RUT951	RUT906/RUT956
Ethernet ports	2 × 10/100 Mbps	2 × 10/100 Mbps	2 × 10/100 Mbps	4 × 10/100 Mbps	4 × 10/100 Mbps
Cellular connectivity	4G LTE Cat4, 3G, 2G	4G LTE Cat6, 3G	4G LTE Cat6, 3G	4G LTE Cat4, 3G, 2G	4G LTE Cat4, 3G, 2G
SIM slots	1	1	1	2	2
Wi-Fi	2.4 GHz (b/g/n) (1 x antenna for Wi-Fi)	2.4 GHz (b/g/n) (1 x antenna for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)
GNSS	-	-	-	-	\checkmark
RS232/ RS485	-	-	-	-	~
Supply voltage	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC
Dimensions & Weight	83 × 25 × 74 mm, 125 g	83 × 25 × 74 mm, 130 g	100 × 30 × 85 mm, 247 g	110 × 50 × 100 mm, 287 g	110 × 50 × 100 mm, 295 g



Feature/Product	RUTX09	RUTX11	RUTX12	RUTX14	RUTXR1	RUTX50
Ethernet ports	4 x Gigabit ETH	4 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH
Cellular connectivity	4G LTE Cat6, 3G	4G LTE Cat6, 3G	2 × 4G LTE Cat6	4G LTE Cat12, 3G	4G LTE Cat6	5G, 4G LTE Cat20, 3G
SIM slots	2	2	2	2	2	2
Dual-band Wi-Fi	-	~	~	~	~	~
USB	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial
Bluetooth	-	~	~	~	-	-
GNSS	~	~	~	~	-	~
SFP	-	-	-	-	✓ / 1	_





Feature/Product	TSW010	TSW114	TSW304	TSF010	TSW040	TSW030
Ethernet ports	5	5	4	5	8	8
Ethernet speed	10/100	10/100/1000	10/100/1000	10/100	10/100	10/100/1000
PoE	-	Passive PoE	Passive PoE	-	PoE Out 802.3 af/at	-
Supply voltage	9 - 40 VDC	9 - 30 VDC	7 - 57 VDC	7-57 VDC	7-57 VDC	7-57 VDC
Operating temperature	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C
Integrated DIN RAIL	Yes	Yes	Yes	Yes	Yes	Yes
Dimensions	132 x 44.2 x 95.1 mm	132 x 44.2 x 95.1 mm	102 x 25 x 81.5 mm	113 x 28 x 50 mm	113.1 x 41.2 x 74.6 mm	113.1 x 41.2 x 74.6 mm



Feature/Product	TSW202 – L2/L3	TSW212 – L2/L3
Ethernet ports	8	8
Ethernet speed	10/100/1000	10/100/1000
PoE	8 x 802.3af/at	-
Operating temperature	-40 °C to 75 °C	-40 °C to 75 °C
SFP	2	2
Mounting options	DIN rail, surface mounting	DIN rail, surface mounting
Supply voltage	7 - 57 VDC	7 - 57 VDC
Dimensions	132 x 44.2 x 95.1 mm	132 x 44.2 x 95.1 mm



RMS – REMOTE MANAGEMENT SYSTEM



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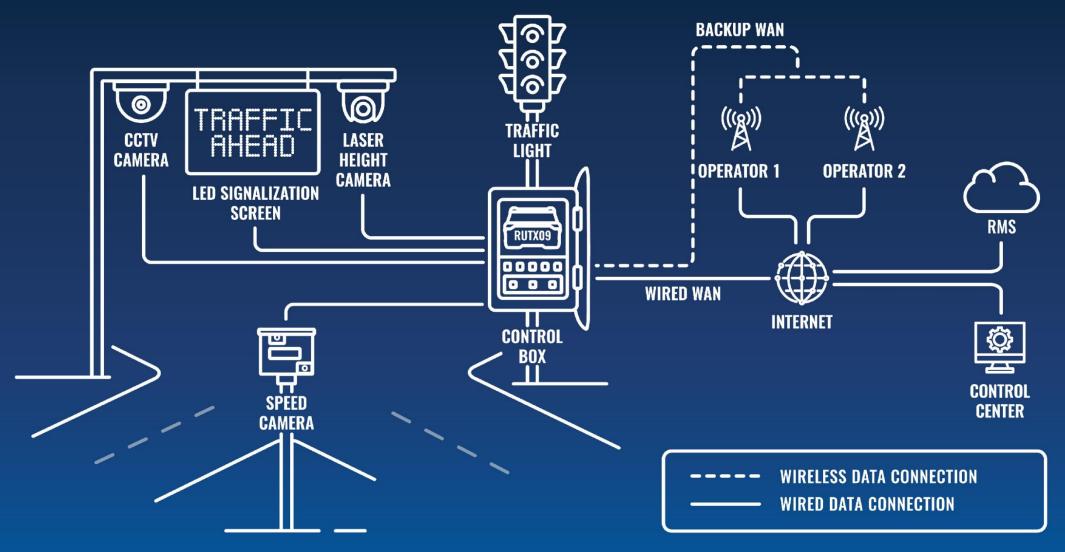
WHAT IT IS

Cloud System Based on AWS

Platform for Managing Teltonika Networks Products

Access & Control Whole Network Infrastructure

CASE STUDY: INTELLIGENT TRAFFIC SYSTEM



PRICING: MANAGEMENT

30 days free trial for each new added device

30 days per 1 device = 1 credito 3 years plan per 1 device 5 years plan per 1 device 10 years plan per 1 device



OUTDOOR ANTENNAS



FOR RUT2XX

2* LTE 1* WI-FI

FOR RUT9XX

2* LTE 2* WI-FI GPS

FOR RUTX11 / RUTM11

2* LTE 2* WI-FI BLUETOOTH GPS

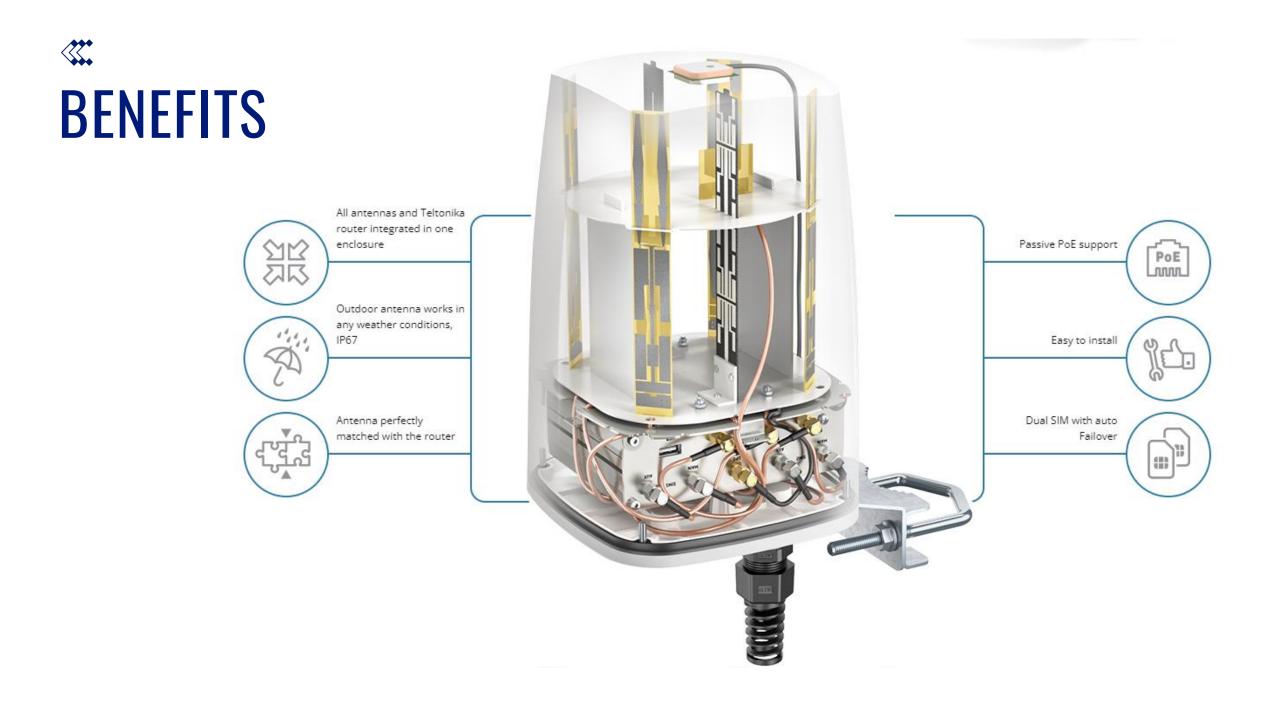
FOR RUTX50 / RUTM50 4* 5G

2* WI-FI GPS











ALL ABOUT Reliability

10 + YEARS expected product lifetime

0.02% failure rate

2+ YEARS standard warranty/possibility to extend to 5 years





PROACTIVE SECURITY



Dedicated cybersecurity team

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Routine security audits & vulnerability management

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Regular security & firmware updates, pre-configuration $\overset{\circ}{\circ}^{+}$

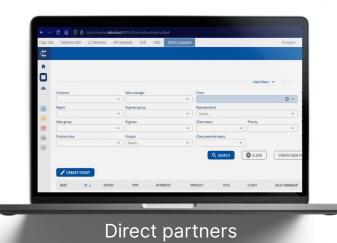
Official member of the CVE programme community



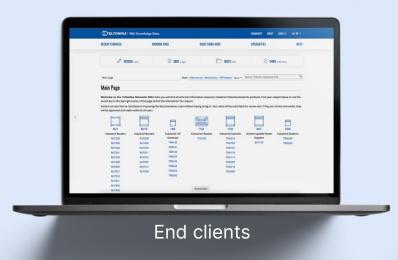
SUPPORT FOR EVERY NEED

VIP HELPDESK

Quick response in all time zones



WIKI KNOWLEDGE BASE 100+ configuration examples



TELTONIKA COMMUNITY 45,000+ active users



End clients



HELPING YOU GROW



PROJECT PROTECTION

Special margins and guaranteed stock for registered projects



EXPERTISE

Specialized technical and product training tailored for your sales teams



LEADS

We share leads with our partners, as we don't pursue end-clients



TELTONIKA NETWORKS CERTIFICATION PROGRAM

TECHNICAL TRAINING

LEVEL 2 AGENDA

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LEVEL Y AGENDA

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WHAT IT IS

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CREATE AN A



LET'S MAKE CONNECTIVITY HAPPEN



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OUR SUPPORT

Wiki Knowledge Base Teltonika Community





