## EASY KEY TO IOT



AUGUSTO TITO Senior BDM – West Europe Italy & Malta

2025



### **OUR** manufacturing facility

TELTONIKA

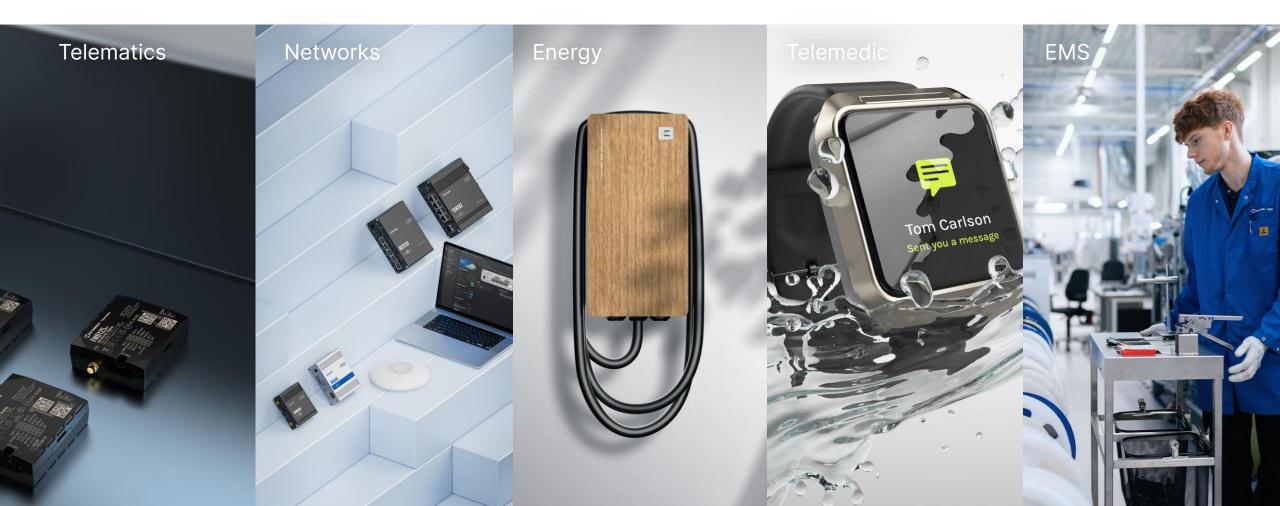
11,000 m<sup>2</sup> manufacturing area

8 SMT lines & 100 + robots 1N

1M monthly manufacturing capacity

### « TELTONIKA IOT GROUP







### GLOBAL PRESENCE

1-1

One of the leading manufacturers of IoT solutions in the world





### TELTONIKA HIGH-TECH HILL

- PCB plant
- Plastic and mechanical components plant
- Semiconductor manufacturing facility





### WE ARE RECOGNIZED

#### TOP3 CELLULAR IOT GATEWAY PROVIDER IN THE WORLD



#### OVER 1 MILLION DEVICES DEPLOYED IN 2023



### 310+ PRODUCT CERTIFICATES & CUSTOM CERTIFICATES AVAILABLE







ROUTERS 5G / 4G / Ethernet & Wireless / Outdoor



M O D E M S 2G / 4G / 5G



GATEWAYS 5G / 4G / NB-IoT / Serial interfaces



ACCESS POINTS

Wi-Fi 5 / PoE-in / Fast roaming / Wireless Mesh



PoE+ / Managed / Ethernet



R M S

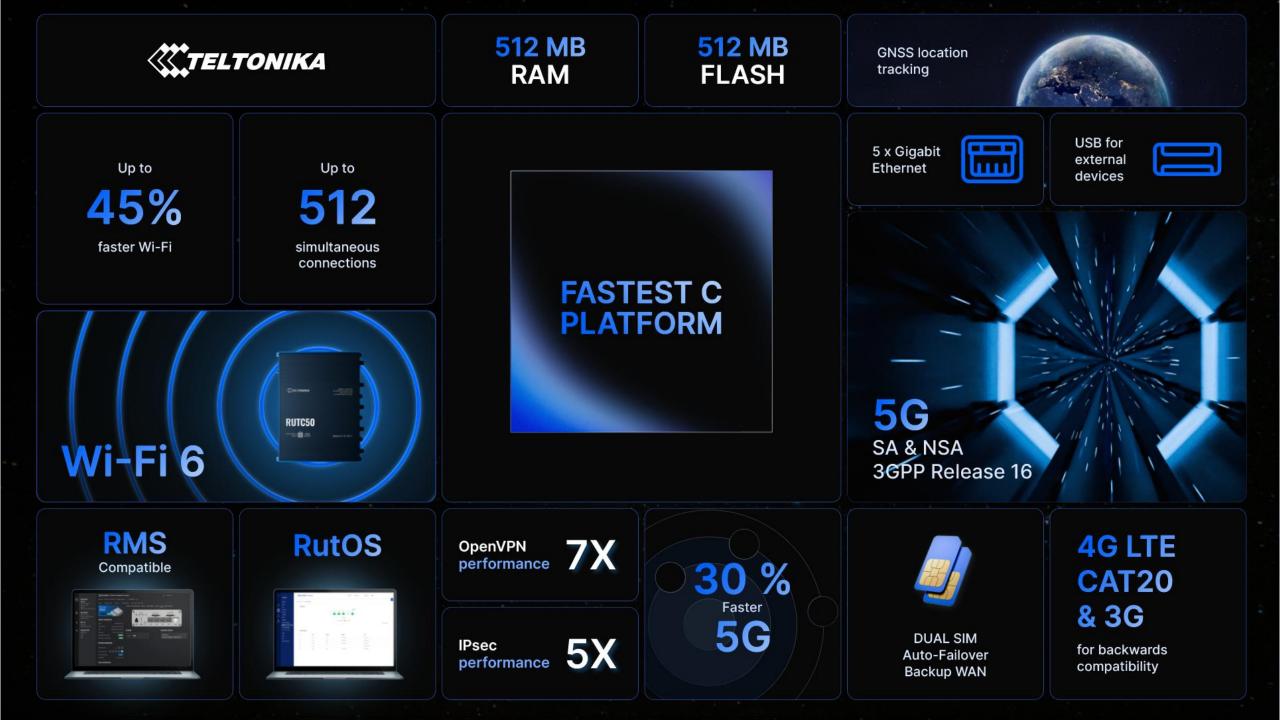
Remote Management IoT Platform



Feature/Product	RUT200/RUT241	RUT260	RUT361	RUT901/RUT951	RUT906/RUT956
Ethernet ports	2 × 10/100 Mbps	2 × 10/100 Mbps	2 × 10/100 Mbps	4 × 10/100 Mbps	4 × 10/100 Mbps
Cellular connectivity	4G LTE Cat4, 3G, 2G	4G LTE Cat6, 3G	4G LTE Cat6, 3G	4G LTE Cat4, 3G, 2G	4G LTE Cat4, 3G, 2G
SIM slots	1	1	1	2	2
Wi-Fi	2.4 GHz (b/g/n) (1 x antenna for Wi-Fi)	2.4 GHz (b/g/n) (1 x antenna for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)	2.4 GHz (b/g/n) (2 x antennas for Wi-Fi)
GNSS	-	-	-	-	$\checkmark$
RS232/ RS485	-	-	-	-	~
Supply voltage	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC	9 - 30 VDC
Dimensions & Weight	83 × 25 × 74 mm, 125 g	83 × 25 × 74 mm, 130 g	100 × 30 × 85 mm, 247 g	110 × 50 × 100 mm, 287 g	110 × 50 × 100 mm, 295 g



Feature/Product	RUTX09	RUTX11	RUTX12	RUTX14	RUTXR1	RUTX50
Ethernet ports	4 x Gigabit ETH	4 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH	5 x Gigabit ETH
Cellular connectivity	4G LTE Cat6, 3G	4G LTE Cat6, 3G	2 × 4G LTE Cat6	4G LTE Cat12, 3G	4G LTE Cat6	5G, 4G LTE Cat20, 3G
SIM slots	2	2	2	2	2	2
Dual-band Wi-Fi	-	~	~	~	~	~
USB	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial	USB-to-Serial
Bluetooth	-	~	~	~	-	-
GNSS	~	~	~	~	-	~
SFP	-	-	-	-	✓ / 1	_





Feature/Product	TSW010	TSW114	TSW304	TSF010	TSW040	TSW030
Ethernet ports	5	5	4	5	8	8
Ethernet speed	10/100	10/100/1000	10/100/1000	10/100	10/100	10/100/1000
PoE	-	Passive PoE	Passive PoE	-	PoE Out 802.3 af/at	-
Supply voltage	9 - 40 VDC	9 - 30 VDC	7 - 57 VDC	7-57 VDC	7-57 VDC	7-57 VDC
Operating temperature	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C	-40 °C to 75 °C
Integrated DIN RAIL	Yes	Yes	Yes	Yes	Yes	Yes
Dimensions	132 x 44.2 x 95.1 mm	132 x 44.2 x 95.1 mm	102 x 25 x 81.5 mm	113 x 28 x 50 mm	113.1 x 41.2 x 74.6 mm	113.1 x 41.2 x 74.6 mm



Feature/Product	TSW202 – L2/L3	TSW212 – L2/L3
Ethernet ports	8	8
Ethernet speed	10/100/1000	10/100/1000
PoE	8 x 802.3af/at	-
Operating temperature	-40 °C to 75 °C	-40 °C to 75 °C
SFP	2	2
Mounting options	DIN rail, surface mounting	DIN rail, surface mounting
Supply voltage	7 - 57 VDC	7 - 57 VDC
Dimensions	132 x 44.2 x 95.1 mm	132 x 44.2 x 95.1 mm



## RMS – REMOTE MANAGEMENT SYSTEM



AUGUSTO TITO Senior BDM – West Europe Italy & Malta

2025

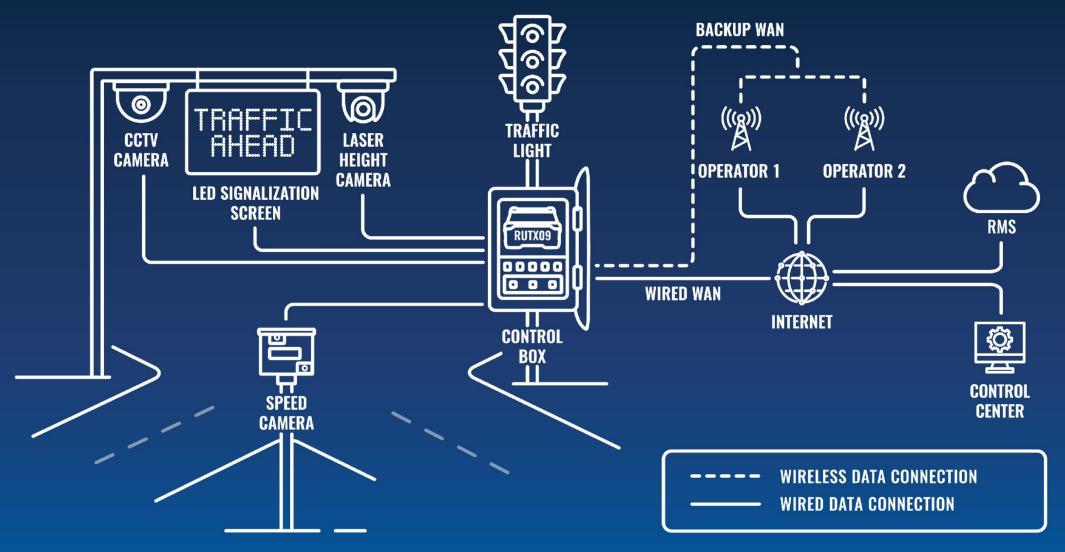
### WHAT IT IS

Cloud System Based on AWS

Platform for Managing Teltonika Networks Products

Access & Control Whole Network Infrastructure

### **CASE STUDY: INTELLIGENT TRAFFIC SYSTEM**



### **PRICING: MANAGEMENT**

30 days free trial for each new added device

30 days per 1 device = 1 credito 3 years plan per 1 device 5 years plan per 1 device 10 years plan per 1 device



## OUTDOOR ANTENNAS



#### FOR RUT2XX

2\* LTE 1\* WI-FI

#### FOR RUT9XX

2\* LTE 2\* WI-FI GPS

#### FOR RUTX11 / RUTM11

2\* LTE 2\* WI-FI BLUETOOTH GPS

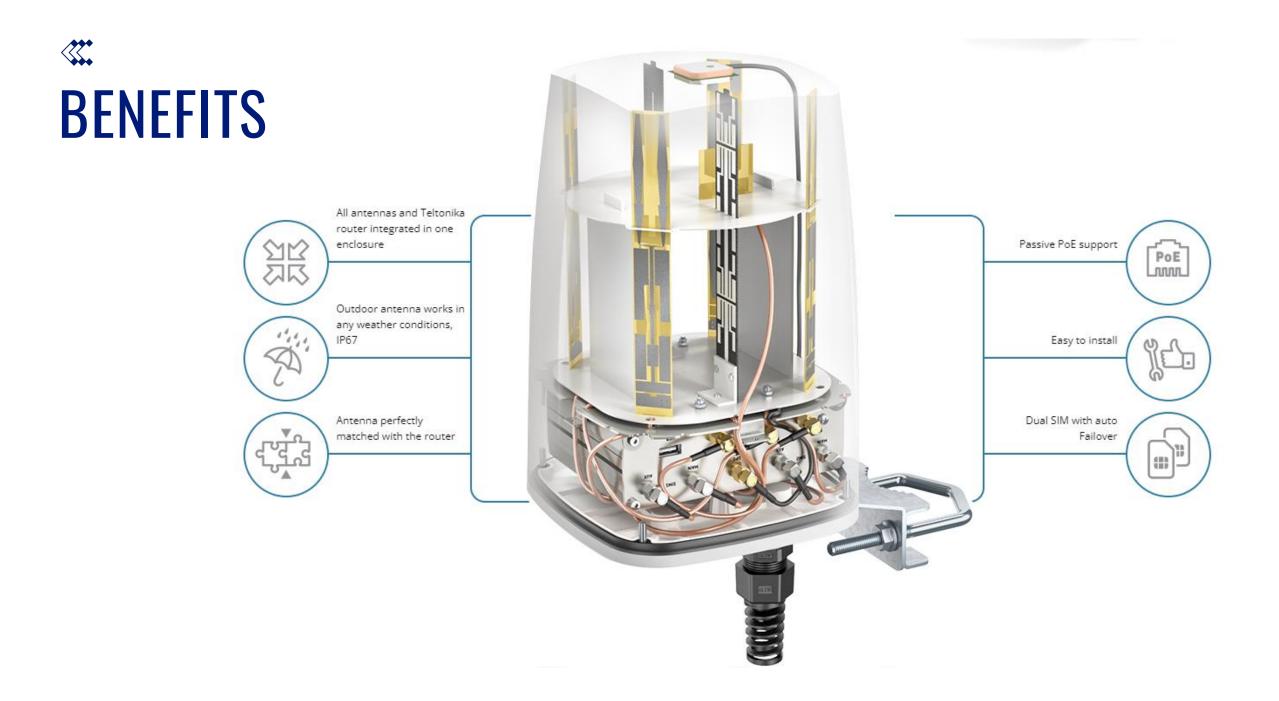
#### **FOR RUTX50 / RUTM50** 4\* 5G

2\* WI-FI GPS











### ALL ABOUT Reliability

10 + YEARS expected product lifetime

0.02% failure rate

2+ YEARS standard warranty/possibility to extend to 5 years





### PROACTIVE SECURITY



Dedicated cybersecurity team

 $\odot$ 

Routine security audits & vulnerability management

### $\mathbf{c}$

Regular security & firmware updates, pre-configuration  $\overset{\circ}{\circ}^{+}$ 

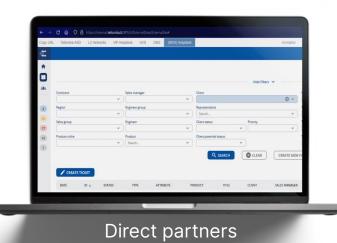
Official member of the CVE programme community



### SUPPORT FOR EVERY NEED

#### VIP HELPDESK

Quick response in all time zones



#### WIKI KNOWLEDGE BASE 100+ configuration examples



#### TELTONIKA COMMUNITY 45,000+ active users



End clients



### HELPING YOU GROW



#### PROJECT PROTECTION

Special margins and guaranteed stock for registered projects



#### EXPERTISE

Specialized technical and product training tailored for your sales teams



#### LEADS

We share leads with our partners, as we don't pursue end-clients



# TELTONIKA NETWORKS CERTIFICATION PROGRAM

TECHNICAL TRAINING

LEVEL 2 AGENDA

il communication theory

remain with the state of the st

If level 1 technical training follow up

r communication accinologies

LEVEL Y AGENDA

I nework fundamentals A DECEMBENT OF A LOCAL STREET A GOODEL COLOR & VOLGONS

Lord I Gray

I DAS HIS PRESIS

TRAINI

SAILES

ALL SILL

1000 K 1000 K

Tione acceleration

ALLO IO TO PARTICI

II followed by

MEY FIETS

STREFORMA / Networks

TELTONIKA NEIWU

LOGIN

Over years of the that creating story. A

0

WHAT IT IS

product

E Contraction of the second se

PRODUCIS -

CREATE AN A



### LET'S MAKE CONNECTIVITY HAPPEN



Advantec Srl Via Caduti per la Libertà, 13 10060 Pinasca TO - Italy Tel. +39 0121326770 info@advantec.it - www.advantec.it

#### **OUR SUPPORT**

Wiki Knowledge Base Teltonika Community





